



CHICAGO POST OFFICE EMPLOYEES CREDIT UNION

2023 ANNUAL REPORT



CHARLES E. MAY
CHAIRMAN OF THE BOARD

BARBARA J. SINGLETON
VICE CHAIRMAN OF THE BOARD

DEBORAH FEARS
PRESIDENT/CEO

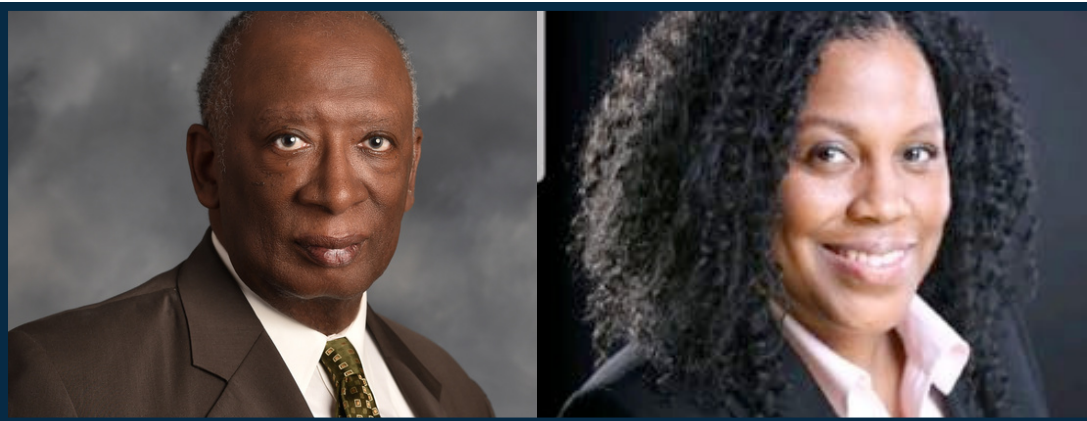


TABLE OF CONTENTS

- 1-2. Chairman and President Report
3. Supervisory Committee Report
4. Lending Report
5. Membership Report
- 6-7. 2023 Year in Review
8. Balance Sheet Comparison
9. Statement of Income and Expense
10. 95th Annual Meeting Minutes
11. Board of Directors and Staff
12. Contact Us

CHAIRMAN AND PRESIDENT'S REPORT

2023 Year in Review – Message to our Members



**Charles E. May,
Chairman**

**Deborah Fears,
President/CEO**

We are pleased to share that in 2023, Chicago Post Office Employees Credit Union delivered another year of strong financial performance. While Inflation and rising prices continued to impact our economy and our members, your Credit Union stayed the course. In fact:

- Assets remained stable in 2023 at \$28 million
- Lending remained stable at \$15 million; while deposits decreased slightly to \$21.5 million
- We experienced a 7.0% growth in membership, welcoming over 600 new members in 2023
- We remain one of the strongest financial institutions among our peer group; with a 2023 net income of over \$316K, and a net worth well above the required 7% capital ratio.

We also continued to meet our members' lending needs – servicing over \$4.5 million in new loans. We believe this signals a strong testament to our commitment to our members, especially during tough economic times.

Additionally, new and existing members took advantage of the Credit Union's latest products and services such as online membership enrollment, remote deposit and remote card controls. And, to give members exceptional earnings on their deposits, we introduced a high yield, short-term maturity certificate. We were proud to offer competitive deposit rates all year to put more money in the pockets of our members.

The Credit Union's commitment to giving back remained strong in 2023, through various initiatives such as:

- The introduction of the Credit Union's inaugural scholarship program, which awarded \$3,000 to a deserving young student
- Hosting our 2nd Annual Youth Reality Fair, meeting youth offsite to deliver a day of financial education
- Celebrating the achievements of women in the workplace with our first Facebook Live presentation during International Women's Day
- Partnering with Volunteers of America Illinois to donate over 100 backpacks full of supplies to children in need (thanks to the wonderful support of our members!)
- Celebrating our members with our Annual Membership Dinner

CHAIRMAN AND PRESIDENT'S REPORT

(Continued)



**Charles E. May,
Chairman**

**Deborah Fears,
President/CEO**

Looking ahead, we are listening to your feedback and have lots in store for 2024 – including the addition of a home loan option, additional rewards for our loyal members, as well as enhancements to our financial services offerings through additional education, advice and other initiatives focused around financial health and wellness.

As we grow, the safety and security of your money will remain the top priority for CPOECU. We thank you for trusting us with your deposits and for allowing us to serve your financial needs. In addition, we will continue to operate in a ‘People Helping People’ mindset – determined to work towards financial empowerment for our members and community. It’s what we love to do, and what drives us to give the best service possible each and every day.

On behalf of the CPOECU team and our Board of Directors, we thank you for your loyalty and trust over the past 96 years. We look forward to serving you in 2024!

Sincerely,

Charles May, Chairman, Board of Directors

Deborah Fears, President/CEO

SUPERVISORY COMMITTEE REPORT

”



LaNeda Pitts, Supervisory Committee Chairperson

The annual audit was scheduled and completed by Selden Fox. They performed the 2023 year-end audit covering the fiscal period of October 1, 2022 through September 30, 2023. There were no significant operational findings noted.

The CPOECU Supervisory Committee is responsible for overseeing the integrity of CPOECU's financial statements and the company's accounting and financial reporting processes, financial statement audits and the performance of information technology security audits. We provide the necessary oversight for the board of directors, management, staff, membership committee and external auditors.

The annual audit was scheduled and completed by Selden Fox. They performed the 2023 year-end audit covering the fiscal period of October 1, 2022 through September 30, 2023. There were no significant operational findings noted.

While major office renovations were underway at our main branch, we opted to delay the quarterly audits for the credit union. However, in fiscal year 2024, we aim to carry out a minimum of two quarterly audits. This is essential to safeguard the financial integrity of CPOECU all year round.

Some time ago, our committee underwent a transformation, resulting in a committee with three key members and Frankie Bauldrick assuming the role of committee secretary. In her capacity as the new secretary, Ms. Bauldrick has played a crucial role in facilitating our Supervisory meetings conducted via the Zoom platform.

The Supervisory Committee is dedicated to maintaining the utmost integrity and accountability. Their goal is to ensure that the internal controls concerning the financial stability of the credit union are both effective and firmly established.

We consider it an honor and a privilege to serve the members of the CPOECU.

LaNeda Pitts, Chairman

Frankie Bauldrick, Secretary

Les Edwards-Fletcher, Committee Member

LENDING REPORT

”



Eric Gibbs, Vice president of Lending

Overall, the Credit Union performed well during 2023, granting an incredible 612 loans. Within that total, there were 80 auto loans, 514 unsecured loans and 18 secured loans issued. Our loan volume at the end of 2023 totaled \$15,253,131.

In 2023, CPOECU had a robust year of lending and addressing the needs of our hardworking postal members. CPOECU has a long history of providing for its members and 2023 was no different. We pride ourselves on being there for our members in times of need and that trend will continue going forward. Some highpoints in 2023 included credit union members taking advantage of our “Beat the Competitor” auto loan promotion - where we proudly beat the dealership’s offered auto loan rate by 1%. When compared to large banks and other finance companies, our “Beat the Competitor” offer is just another example of the credit union advantage.

We also offered quarterly “Balance Transfer” promotions for qualified CPOECU VISA cardholders. Cardholders were able to transfer existing balances to their credit union card utilizing low interest rates, and more importantly - paying zero balance transfer fees. CPOECU was intentional about helping members and providing the lowest and most competitive rates possible.

Overall, the Credit Union performed well during 2023, granting an incredible 612 loans. Within that total, there were 80 auto loans, 514 unsecured loans and 18 secured loans issued. Our loan volume at the end of 2023 totaled \$15,253,131. Our Quick Cash line of credit remained strong with 3,747 transactions for the year. CPOECU has a strong credit card portfolio which continued to perform. Outstanding balances increased again tallying \$1,936,350 in 2023 with 571 credit card accounts on file. Members also took advantage of seasonal VISA Card balance transfer promotions with 36 transfers totaling \$118,831 for the year.

Thank you to our staff, management and Board of Directors for joining forces and making 2023 a resounding success in the loan department. We’re equally excited about 2024! Excellent customer service, low rates and useable lending products will be at the forefront for our membership in 2024. Members, thank you for your loyalty to the Chicago Post Office Employees Credit Union.

**Eric Gibbs,
VP, Lending**

MEMBERSHIP COMMITTEE REPORT



”

Tyrone Lewis. Sr., Chairperson

During calendar year 2023, our membership increased by 649 new members for a total of 4899. The average age of all members is 52. The average age of new members is 36.

Mission Statement: To organize, recruit and encourage membership in the Chicago Post Office Employees Credit Union

This report reflects the yearly activities of the Chicago Post Office Employees Credit Union’s Membership Committee. The Membership Committee is dedicated to expanding the membership of the Chicago Post Office Employees Credit Union.

Because of the extraordinary recruitment efforts of the Membership Committee and Credit Union employees, membership continues to increase annually.

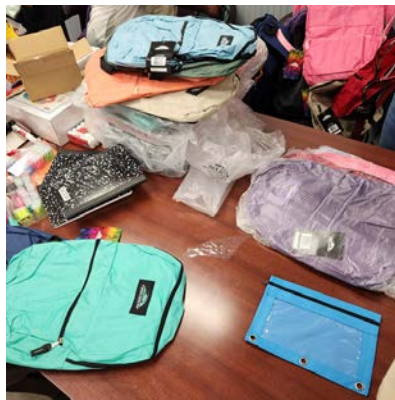
During calendar year 2023, our membership increased by 649 new members for a total of 4899. The average age of all members is 52. The average age of new members is 36.

The Membership Committee is committed to increasing our membership in 2024. We ask for your assistance in achieving this goal by reaching out to fellow co-workers, relatives and retirees of the U. S. Postal Service.

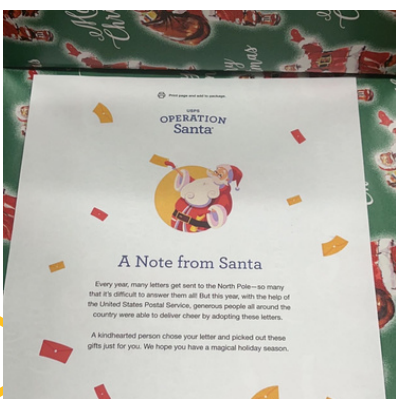
We value every member and thank you for giving us the opportunity to serve you and your families. The Chicago Post Office Employees Credit Union takes pride in and will continue to provide excellent service to our membership and their families, as we have for the past 96 years.

Respectfully submitted,
CPOECU Membership Committee
Tyrone Lewis Sr., Chairperson
Michelle Johnson, Member

2023 YEAR IN REVIEW



2023 YEAR IN REVIEW



Balance Sheet Comparison

CHICAGO POST OFFICE EMPLOYEES CREDIT UNION				
BALANCE SHEET COMPARISON				
ASSETS :	2023	2022	\$ Variance	Variance %
Cash on Hand and in Banks	1,278,785	1,418,741	(139,955)	-10%
Loans to Members	15,253,131	15,185,042	68,089	0%
LESS: Allowance for Loan Loss	(608,938)	(359,087)	(249,851)	70%
Investments	10,761,015	10,598,423	162,592	2%
Building and Land - Net	640,725	653,667	(12,942)	-2%
Furniture and Fixtures - Net	40,956	54,128	(13,172)	-24%
Computer and Technology - Net	72,213	85,101	(12,888)	-15%
Income Receivable	55,109	43,647	11,462	26%
Other Assets	649,650	467,788	181,862	39%
Total Assets	28,142,646	28,147,450	(4,804)	0%
Liabilities and Members Equity :				
Members Savings	21,509,377	21,638,888	(129,511)	-1%
Accounts Payable & Other Liab.	361,916	268,950	92,966	35%
Accrued Expenses	134,666	129,519	5,147	4%
Unclaimed Property	23,504	13,336	10,169	76%
Reserves	751,706	751,706	0	0%
Undivided Earnings	5,045,051	5,125,829	(80,778)	-2%
Current Earnings - YTD	316,425	219,222	97,203	44%
Total Liabilities and Equity	28,142,646	28,147,450	(4,804)	0%
Loans to Members :				
New Vehicle	3,082,025	2,990,694	91,331	3%
Used Vehicle	3,872,557	3,413,546	459,010	13%
Participation Loans	1,893,348	2,746,090	(852,742)	-31%
Quick Cash	111,275	111,362	(86)	0%
Unsecured Loans	3,472,909	3,293,637	179,272	5%
Holiday/Vacation/ 3K/ Priority 5K	707,404	727,708	(20,304)	-3%
Student Loans	0	0	0	0
Savings and Certificate Secured	177,263	172,448	4,815	3%
Visa Gold	1,936,350	1,729,557	206,792	12%
Total Loans	15,253,131	15,185,042	68,089	0%
Members Savings :				
Regular Savings	12,722,289	13,850,261	(1,127,972)	-8%
Consumer Savings Secured Loans	260,442	279,509	(19,067)	-7%
Checking	3,690,760	3,442,077	248,683	7%
Money Market	1,108,956	1,349,428	(240,472)	-18%
Christmas Club	38,521	41,042	(2,520)	-6%
Vacation Club	396,635	310,865	85,770	28%
Youth & My Future	82,184	141,023	(58,838)	-42%
VISA Savings Secured Loans	24,278	16,790	7,488	45%
Total Certificates	3,185,312	2,207,893	977,419	44%
Total Savings	21,509,377	21,638,888	(129,511)	-1%

Statement of Income and Expense

CHICAGO POST OFFICE EMPLOYEES CREDIT UNION STATEMENT OF INCOME AND EXPENSE				
	2023	2022	\$ Variance	% Variance
Interest on Loans	1,487,884	1,235,391	252,493	20%
Interest on Investments	215,671	78,491	137,179	175%
Non-Interest Income				
Fee Income on Loans	280,454	242,050	38,404	16%
Fee Income on Savings	299,287	256,516	42,771	17%
Fee Income on ATMs	174,527	154,670	19,857	13%
Other Misc. Income	140,274	169,095	(28,821)	-17%
Total Non-Interest Income	894,542	822,331	72,211	9%
Total Income	2,598,097	2,136,213	461,883	22%
Operating Expenses				
Compensation and Benefits	781,540	747,174	34,366	5%
Travel and Conference	75,369	51,803	23,566	45%
Office Occupancy	207,005	182,847	24,158	13%
Office Operations	556,307	492,860	63,447	13%
Education and Promotional	68,684	45,217	23,467	52%
Loan Servicing	147,273	122,502	24,770	20%
Professional and Outside Services	34,300	27,300	7,000	26%
Professional Dues and Fees	16,258	10,343	5,915	57%
Staff and Board	16,482	11,861	4,620	39%
Insurance and Bond	54,191	36,266	17,925	49%
Misc. Expenses	14,841	11,630	3,211	28%
Total Operating Expenses	1,972,247	1,739,802	232,445	13%
Income (Loss) from Operations	625,850	396,412	229,438	58%
Provision for Loan Loss	214,713	160,110	54,603	34%
Income (Loss) after PLL	411,137	236,302	174,835	74%
Cost of Funds				
Dividends	94,711	49,403	45,308	92%
Interest on Borrowed Funds	0	0	0	0%
Total Cost of Funds	94,711	49,403	45,308	92%
Net Gain or (Loss)	316,425	186,899	129,526	69%

CPOECU 95TH ANNUAL MEETING

(VIRTUAL FORMAT)
ANNUAL MEETING MINUTES
MARCH 17, 2023

Board of Directors Present

Charles May (Chairman)
Barbara Singleton (Vice Chairman)
Carol Cook (Secretary)
Ervin Gardner (Treasurer)
Eddie Todd
LaNeda Pitts (Supervisory Committee)

Board of Directors Absent

N/A

Roll Call

Mr. Charles May called the 95th Annual Membership Meeting to order at 6:09 pm and introduced the Board of Directors. Roll call was performed.

Approval of Minutes

Mr. Charles May asked if there were any questions regarding the minutes from the March 2022 Annual Membership Meeting. There were no questions asked. Mr. May asked for a motion to accept the minutes from the March 2022 Annual Membership Meeting.

Kenneth Allen made a motion to accept the minutes from the March 2022 meeting. The motion was seconded by Carol Cook and the motion was passed.

New Business

Meeting was turned over to Nicole Jennings to give Meeting and Housekeeping Tips. All questions should be entered via chat box to be answered at the end of call.

Meeting was turned over to President/CEO Mrs. Deborah Walker Fears at 6:15 pm. CPOECU staff was introduced and acknowledged for another great year. Mrs. Fears reviewed the financials, new products, and services implemented over the past year for the credit union. A short video was shared of the 2022 highlights.

The meeting was then turned over to the Finance Manager Vincentia Owens. Vincentia reviewed the community events planned for 2023, financial education program, the new membership perks program, and the new scholarship program for our members.

Ms. Carol Cook discussed current board vacancies noting that there were two candidates on the slate (2): Mr. Kenneth Allen and Ms. Michelle Johnson.

Mr. May asked if there were any nominations from the floor, there were three (3) nominations presented by our members: 1) Tyrone Lewis, 2) Yvonne Dotson, and 3) Gwendolyn Hearn.

There were no additional nominations from the floor. Attending members and Board of Directors will be emailed their number proxies to cast their votes via email.

A raffle was conducted by Mrs. Ebony Price. Four (4) \$25 Visa gift cards were awarded and one (1) grand prize award consisting of a \$95 Visa gift card.

Following the raffle, Q & A's from the chat were read and addressed.

After Q & A was complete, Mr. Charles May asked for a motion to adjourn meeting. Barbara Singleton (Vice Chair) made a motion to adjourn meeting. The motion was seconded by Kenneth Allen. The motion passed and meeting adjourned at 7:03 pm.

Minutes Reviewed and Approved by:

Mr. Charles May **Ms. Carol Cook**
Chairman of the Board **Secretary of the Board**

Board of Directors and Staff

BOARD OF DIRECTORS

Charles E. May, Chairman
Barbara J. Singleton, Vice Chairman
Carol L. Cook, Secretary
Kenneth Allen, Treasurer
LaNeda R. Pitts, Board Member
Eddie T. Todd, Board Member
Michelle Johnson, Board Member

COMMITTEE MEMBERS

Supervisory Committee

LaNeda Pitts, Chairman
Lesa Fletcher-Edwards, Secretary
Frankie Bauldrick, Committee Member

Membership Committee

Tyrone Lewis Sr., Chairman
Michelle Johnson, Committee Member

MANAGEMENT/STAFF

Management Team

Deborah Fears, President / CEO
Nicole Jennings, VP, Operations
Eric Gibbs, VP, Lending
Vincentia Owens, Finance Manager

Staff

LaBrenda Dillard, Teller
Ashley Evans, Member Services
Veronica Hairston, Loan Officer
Julieta Montes De Oca, Member Services/Teller
Ebony Price, Loan Officer
Lauren Stepney, Team Lead, Member Services
Jose Tapia, Finance Associate

STAY CONNECTED

BRANCH LISTINGS

Main Branch: 10025 S. Western Avenue
Chicago, IL 60643-1925
773.881.2500
Fax: 773.238.3592

Downtown Branch: 433 W. Harrison St., 2nd Floor
Chicago, IL 60699-3916
312.431.8945-47
Fax: 312.566.0334

LOBBY HOURS

Southside Branch (Main)

Mon. & Tues., 8:30 a.m. – 5:00 p.m.
Wednesday ~ CLOSED
Thurs. & Fri., 8:30 a.m. – 5:30 p.m.
Saturday & Sunday ~ CLOSED

Downtown Branch

Mon. & Tues., 8:30 a.m. – 5:00 p.m.
Wednesday ~ CLOSED
Thurs. & Fri., 8:30 a.m. – 5:30 p.m.
Saturday & Sunday ~ CLOSED

INTERNET/ONLINE BANKING

www.cpoecu.com

Loan and membership applications accepted online

SOCIAL MEDIA



@CPOECU



@CPOECU1928



@CPOECU1928

24-Hour Audio Response System: 773.881.4770

Toll Free: 888.9CPOECU (888.927.6328)

- Account Balances
- Account Transfers
- Automatic Withdrawals